

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### In Pursuit of Professionalism, Respect, and Safety

**Gerald B. Hickson, MD**

Sc. Vice President for Quality, Safety and Risk Prevention  
Assistant Vice Chancellor for Health Affairs  
Joseph C. Ross Chair in Medical Education & Administration

1

---

---

---

---

---

---

---

---

### Copyright Disclosure

The content, slides, materials and images contained in this presentation are the sole property and considered intellectual property ("IP") of Vanderbilt University, Vanderbilt University Medical Center and the Vanderbilt Center for Patient and Professional Advocacy. The IP is intended solely for the use of the contracting organization and its employees participating in this event. The IP shall not be reproduced in any form, or stored in any format or on any medium (e.g. video, website, server, etc.) that is available for viewing, downloading, printing, etc. by the general public or others not attending this event. The IP, in any form, may not be used to produce a commercial product for sale.

2

---

---

---

---

---

---

---

---

### Reliability

"Failure free operation... effective, efficient,  
timely, patient-centered, equitable"

- ✓ **Vision/goals/core values**
- ✓ **Leadership/authority**
- ✓ **A safety culture includes:**
  - Psychological safety
  - Trust



Nolan et al., Institute of Medicine, 2001; Nolan et al., Boston: Institute for Healthcare Improvement, 2004; Hickson et al., Joint Commission Resources, 2012.

3

---

---

---

---

---

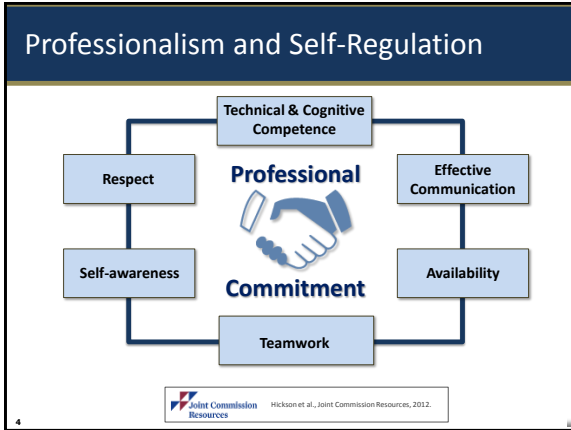
---

---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD




---

---

---

---

---

---

---

---

### But you know, I don't always feel so special

**THE IMPACT OF CHANGES IN HEALTHCARE ON PHYSICIAN WELL BEING**

- Increasing High Standards
- Rise in Responsibility and Expectations
- Digitalization of Medicine

**Changes in Insurance Marketplace Pressure Physicians, Patients**

Half of Physician Time Spent on EHRs and Paperwork

Healthcare Changes Present New Physician Liability Risks

Top 10 challenges facing physicians in 2018

**TOP 2018 CHALLENGES**

- Healthcare costs
- Remaining independent
- Physician burnout
- Marketplace confusion
- Healthcare demands
- Physician's professional image
- Physician's financial future
- Physician's work-life balance
- Physician's patient care
- Physician's professional image

What is the price of physician stress and burnout?

Doctors Wasting Over Two-Thirds Of Their Time Doing Paperwork

**Doctor Burnout, Stress and Depression: Not an Easy Fix**

Why are a growing number of physicians and trainees going through dark periods of turmoil?

5

---

---

---

---

---

---

---

---

### A Challenge... Burnout

**"Psychological harm is common... when team members are not treated with respect...A culture of fear and intimidation (not being listened to) saps meaning... drains motivation."**

**And, it makes it hard to be professional...**

Lucian Leape Institute. Through the Eyes of the Workforce: Creating Joy, Meaning, and Safer Health Care. Boston, MA: National Patient Safety Foundation, 2013.

6

---

---

---

---

---

---

---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### Modern Healthcare

The leader in healthcare business news, research & data

**When physicians burn out, solutions are elusive. Support groups can't counter the root causes of a crisis "and no happy talk"**

October 29, 2016  
<http://www.modernhealthcare.com/article/20161029/MAGAZINE/310299983>

---

---

---

---

---

---

---

### Burned-out doctors

- Don't collaborate as well with colleagues
- Make more mistakes
- Exit the profession



<http://www.modernhealthcare.com/article/20161029/MAGAZINE/310299983>

---

---

---

---

---

---

---

### So how do we address burnout?

---

A warning...

---

---

---

---

---

---

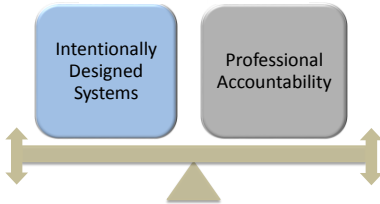
---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### Pursuing the Right Balance

A compact between administration and the professional group



Joint Commission Resources  
Hickson et al., Joint Commission Resources, 2012.

### Case: John



- Orthopedics
- Male/42 y/o
- Regional - Suburban
- High RVU generator... a "machine"

Nurse reports:

"Dr. John refused to do a time out before surgery... said, 'can't we just get started...we're on the same page here.'"

### Continued: Why are we so hesitant to act?

## Why bother acting?

Failure to act impacts outcomes of care

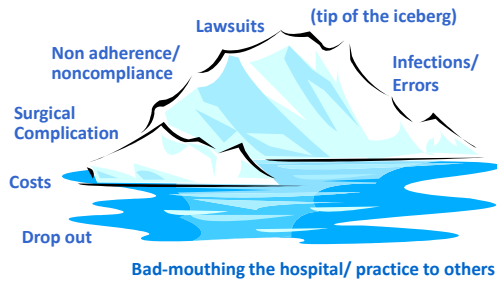


And if we act, most colleagues improve

# In Pursuit of Professionalism, Respect, and Safety

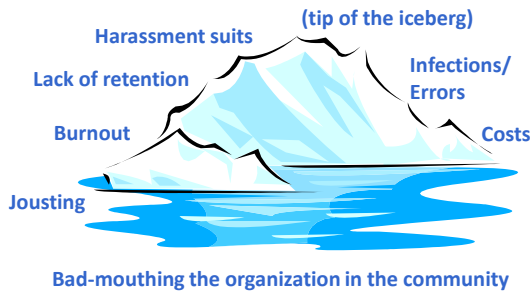
## Gerald B. Hickson, MD

### Consequences of Unsafe Behavior: Patient Perspective



Hayden et al., Joint Commission Journal Quality and Patient Safety, 2010.

### Consequences of Unsafe Behavior: Healthcare Professional Perspective



Felpe W, et al., Research and Organizational Behavior, 2006.

### So do patients and families observe or experience similar disturbances in the force?



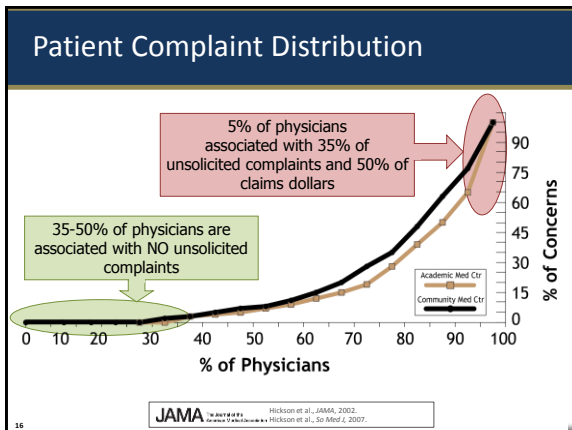
"While asking Dr. John about my diagnosis, he responded that my questions were annoying... wouldn't listen and kept speaking over me."

"Asked to sign a consent... for another patient (same last name) and for surgery on the opposite leg."

"Dr. John performed surgery last Thursday, and hasn't been back to see me since then... not being seen by ANY physician."

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD




---

---

---

---

---

---

---

---

---

---

### Incurred Expense By Risk Category

Predicted Risk Category*	# (%) Physicians	Relative Expense*	% of Total Expense	Score (range)
5 (high)	51 (8)	73	50%	>50
4	52 (8)	42	29%	41 - 50
3	76 (12)	4	4%	21 - 40
2	147 (23)	6	13%	1 - 20
1 (low)	318 (49)	1	4%	0
Total	644 (100)		100%	

\* In multiples of lowest risk group

Moore, Pichert, Hickson, Federspiel, & Blackford. Vanderbilt Law Review, 2006.

---

---

---

---

---

---

---

---

---

---

### Failure to Address Behaviors that Undermine a Culture of Safety

**Leads To:**

- Adoption of unprofessional conduct
- Lessened trust, lessened task performance  
*(always monitoring disruptive person)*
- Threatened quality and patient safety
- Withdrawal

Felpe W et al. How, when, and why bad apples spoil the barrel: negative group members and dysfunctional groups. Research and Organizational Behavior. 2006;27:175-222.

---

---

---

---

---

---

---

---

---

---

# In Pursuit of Professionalism, Respect, and Safety

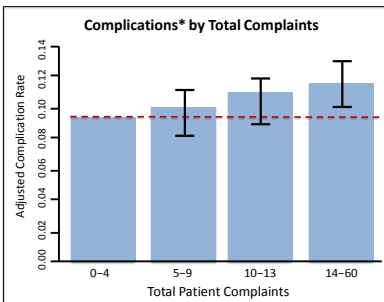
## Gerald B. Hickson, MD

### Surgical Outcomes Research Collaborative

32,125 operations by 817 surgeons



### Surgical Complications and Patient Complaints

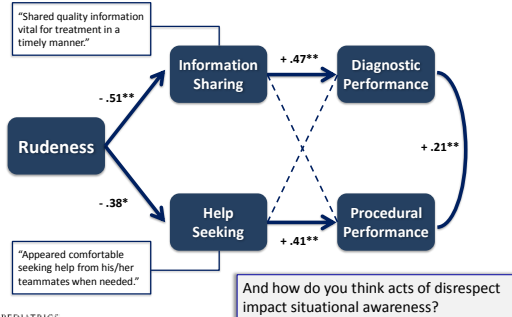


**426**  
Additional  
Complications

In the US:  
**356,000**  
Additional  
Complications  
Per Year

JAMA Surgery. Cooper et al., JAMA Surgery 2017.  
\*Includes surgical site infections, wound disruptions, and medical complications (e.g. pneumonia, embolism, stroke, MI, UTI)

### The Impact of Rudeness on Medical Team Performance



# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD




---

---

---

---

---

---

---

---

**To “do something”**  
requires more than a commitment to  
professionalism and personal courage.

**It requires a plan**  
(people, process and systems).

23

---

---

---

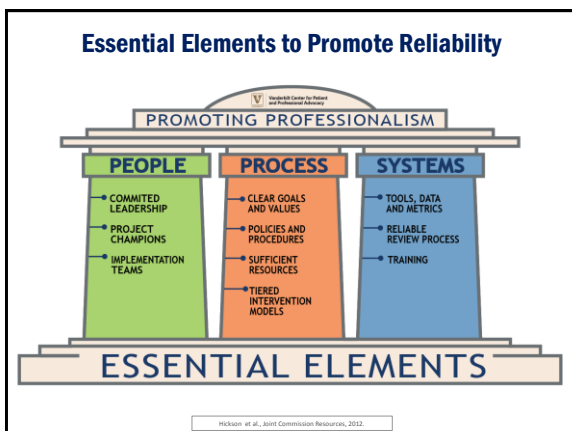
---

---

---

---

---




---

---

---

---

---

---

---

---



# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### Leadership



- Who are the key leaders?
- How do you engage?

---

---

---

---

---

---

---

### Our Credo Journey

The year: **1995**

A focus group of **900** team members

In an effort to define **Who We Are.**

Used hand-drawn art exercises to illustrate  
**What Professionalism Looks Like.**

Were distilled into six core principles that  
Became the Vanderbilt **Credo** in 2005\*.

\*The six principles are broken down, in turn, into more than 30 behaviors. The complete list can be found at [http://www.mc.vanderbilt.edu/rosc/pdfs/cklewa/8\\_Scredo.pdf](http://www.mc.vanderbilt.edu/rosc/pdfs/cklewa/8_Scredo.pdf).

---

---

---

---

---

---

---

### VUMC Values

VANDERBILT UNIVERSITY  
MEDICAL CENTER

Credo

it's who we are

- I make those I serve my highest priority.
- I respect privacy and confidentiality.
- I communicate effectively.
- I conduct myself professionally.
- I have a sense of ownership.
- I am committed to my colleagues

---

---

---

---

---

---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### What Are "Surveillance Tools"?



Risk Event  
Reporting  
System



Patient  
Complaints



Coworker  
Observations



Hand  
Hygiene  
Performance



Surgical  
Bundle  
Compliance

Hickson, Joint Commission Resources, 2012.

### Case: John

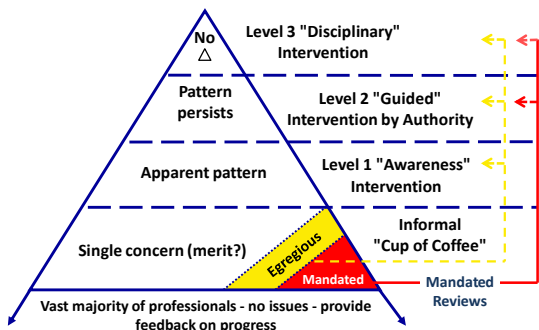


- Orthopedics
- Male/42 y/o
- Regional - Suburban
- High RVU generator... a "machine"

Nurse reports:

"Dr. John refused to do a time out before surgery... said, 'can't we just get started...we're on the same page here.'"

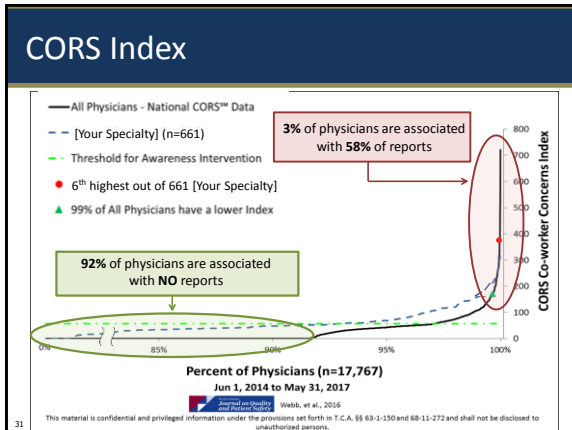
### Promoting Professionalism Pyramid



Webb et al, 2016; Talbot et al, 2013; Pichert et al, 2013; Hickson et al, 2012; Hickson & Pichert, 2012; Pichert et al, 2011; Simonson et al, 2010; Mullerger et al, 2010; Pichert et al, 2008; Hickson, Pichert, Webb, Gubbe, 2007; Ray, Schaffner, Federspiel, 1985.

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD




---

---

---

---

---

---

---

---

---

---




---

---

---

---

---

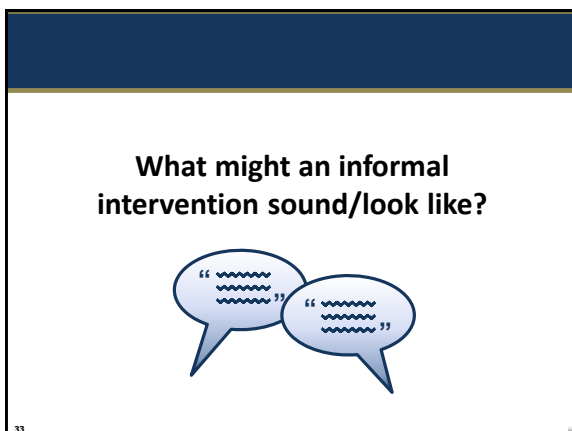
---

---

---

---

---




---

---

---

---

---

---

---

---

---

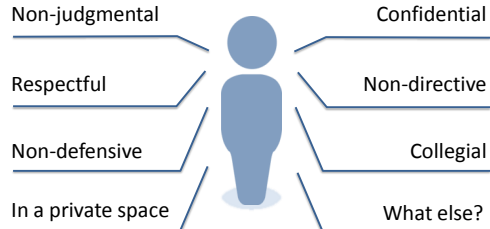
---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

If you were on the receiving end...

**You would want the conversation to be:**



34

---

---

---

---

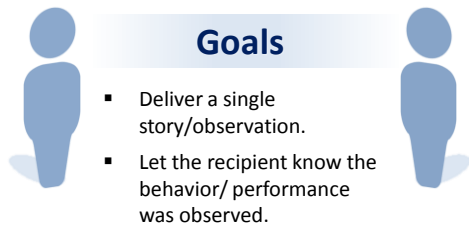
---

---

---

---

Elements for “Informal” Conversations



35

---

---

---

---

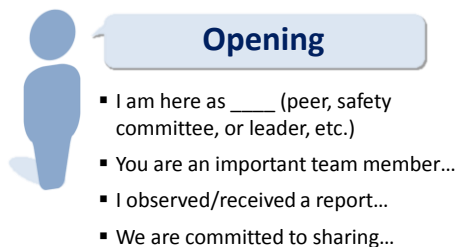
---

---

---

---

Having the “Informal” Conversation



36

---

---

---

---

---

---

---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### Having the “Informal” Conversation



#### Review Data

- Review story with sufficient specifics
- “I know there are two sides...”
- Avoid seeming judgmental
- Avoid “you” word
- Pause

37

---

---

---

---

---

---

---

### Having the “Informal” Conversation



#### Respond

- Pushbacks
- Questions
- Emotions

38

---

---

---

---

---

---

---

### Having the “Informal” Conversation



#### Close

- Express appreciation
- Ask to reflect
- Encourage alternative response

39

---

---

---

---

---

---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### Having the “Informal” Conversation



But It's Not a Control Contest

---

---

---

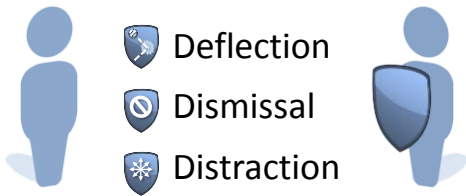
---

---

---

---

### Types of Pushback



---

---

---

---

---

---

---

### Pushback: Deflection

#### Deflection

*It's not me, it's the...*

- Patients (unique, difficult)
- System
- Reporter's mistaken perception
- Report – “that just didn't happen”



---

---

---

---

---

---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### Pushback: Dismissal

#### Dismissal

*"Do you know who I am?"*

*"I don't believe..."*

- Observation
- Seriousness
- Messenger's (Committee's) Authority or process



43

---

---

---

---

---

---

---

### Pushback: Distraction

#### Distraction

*"We should really be focusing on..."*

- System/other team members
- Fix or Help me
- Body language/Emotional response



44

---

---

---

---

---

---

---

### Stay on Target

Your responses should reflect the Goals of the conversation

- An observation/report was made
- Deliver the message



45

---

---

---

---

---

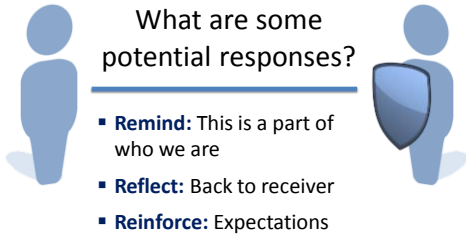
---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### Responses to Pushback



---

---

---

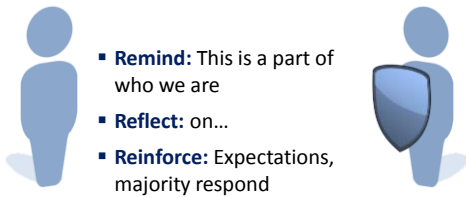
---

---

---

---

### Potential Responses



---

---

---

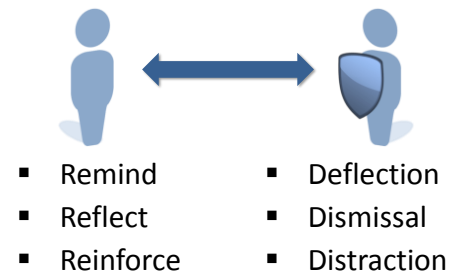
---

---

---

---

### Now it's your turn...



---

---

---

---

---

---

---



# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### Another complaint...



RN reports:

"Dr. John said, 'I've had it with you and the other 'time out police.' Can we just get going?'"

---

---

---

---

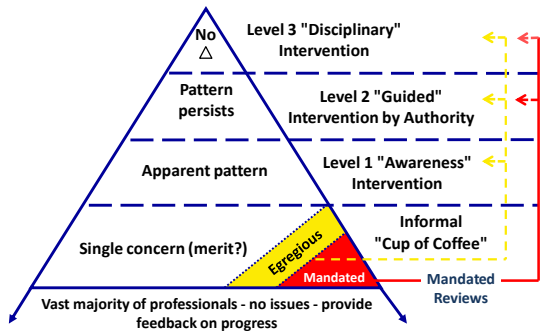
---

---

---

---

### Promoting Professionalism Pyramid




---

---

---

---

---

---

---

---

### Shortly there after...



More complaints received:

"Dr. John asked me if I hated my job because I did it so badly."

"He does not properly alert staff members when he needs equipment opened to the field..."

---

---

---

---

---

---

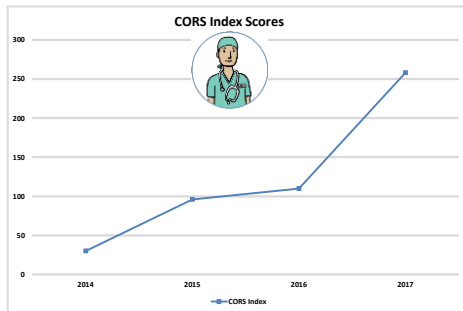
---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

### Dr. John's Complaint Curve



52

---

---

---

---

---

---

---

---

### ABC Analysis

- A Antecedents**
  - Anything which precedes and sets the stage for behavior
- B Behavior**
  - An observable act
- C Consequences**
  - Anything which directly follows from the behavior

53

Thomas Krause, PhD, Presentation at the National Patient Safety Foundation Board of Governors Meeting June, 2007

---

---

---

---

---

---

---

---

### Consequences

- Consequences **control behavior**
- Antecedents **influence behavior** only to the extent that they **predict consequences...**
- Timing, consistency and significance of consequences **affect their impact**

54

Thomas Krause, PhD, Presentation at the National Patient Safety Foundation Board of Governors Meeting June, 2007

---

---

---

---

---

---

---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

In John's case, is burnout contributing?



55

---

---

---

---

---

---

---

---

Could be...

We surveyed physicians...



2013	
Wellness Survey	
<input checked="" type="checkbox"/>	Burnout
<input checked="" type="checkbox"/>	Emotional Exhaustion
<input checked="" type="checkbox"/>	Interpersonal disengagement
<input checked="" type="checkbox"/>	Sleep impairment
<input checked="" type="checkbox"/>	Low professional fulfillment

... then tracked their patient complaints for the subsequent 3 years

56

Stanford University Department of Psychiatry, Stanford Risk Authority

---

---

---

---

---

---

---

---

Burnout has a strong association with patient complaints



2013	2014-2016
Wellness Survey	Patient dissatisfaction
<input checked="" type="checkbox"/> <b>BURNOUT</b>	+++
<input checked="" type="checkbox"/> Emotional Exhaustion	+
<input checked="" type="checkbox"/> Interpersonal disengagement	++
<input checked="" type="checkbox"/> Sleep impairment	+
<input checked="" type="checkbox"/> Low professional fulfillment	++

57

Stanford University Department of Psychiatry, Stanford Risk Authority

---

---

---

---

---

---

---

---

**Remember there are lots of possibilities...**

**May there be other problems  
facing Dr. John?**

**But does it matter?**

**Is there a safety issue here?**

**And how will you know unless you engage?**

[illegible]

# Dr. John's Complaint Curve

The graph, titled "CORS Index Scores", displays the progression of scores over a four-year period. The y-axis represents the score, ranging from 0 to 300 in increments of 50. The x-axis shows the years 2014, 2015, 2016, and 2017. A blue line with square markers connects the data points, showing a steady increase. A cartoon illustration of a doctor in a blue coat and cap is positioned in the upper left quadrant of the graph area.

Year	CORS Index Score
2014	30
2015	95
2016	110
2017	260

---

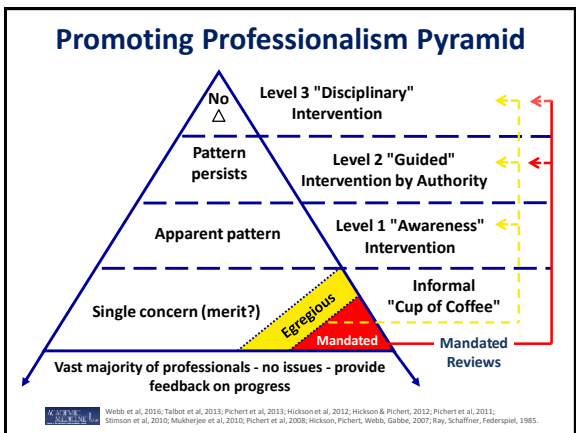
---

---

---

---

---



---

---

---

---

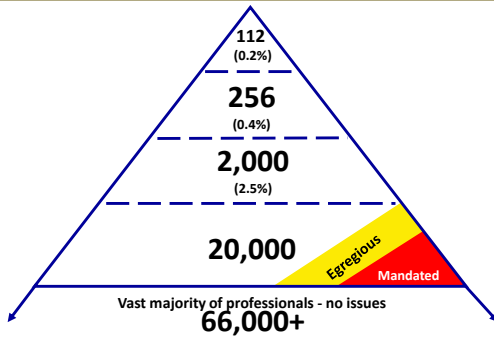
---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

Let's put this in perspective...




---

---

---

---

---

---

---

---

### EDICTS: Elements

- E** — Expectations
- D** — Discrepancies from expectations
- I** — Intervention options
- C** — Consequences
- T** — Timeline
- S** — Surveillance

---

---

---

---

---

---

---

---

### Resources for Authorities

EVALUATION/ASSESSMENT	SKILLS-RELATED ASSISTANCE	PRACTICE CHANGES	FINANCIAL
<ul style="list-style-type: none"> <li>Personnel resources</li> <li>Physical, mental health</li> <li>Physician Wellness Program</li> <li>360° team evaluations</li> </ul>	<ul style="list-style-type: none"> <li>Coaches, counselors</li> <li>Training education</li> <li>Chair review of care, systems</li> </ul>	<ul style="list-style-type: none"> <li>Reduce RVUs, volume</li> <li>Adjust schedule</li> <li>Personnel</li> </ul>	<ul style="list-style-type: none"> <li>Adjust incentives</li> <li>Eligibility for increases</li> <li>Liability ins. Surcharge</li> </ul>

Hickson GB, Moore IN, Richert IW, Benegas JM. Chapter 1: Balancing systems and individual accountability in a safety culture. In: Berman S, ed. From Front Office to Front Line. 2nd ed. Oakbrook Terrace, IL: Joint Commission Resources;2012:1-36.

---

---

---

---

---

---

---

---

# In Pursuit of Professionalism, Respect, and Safety

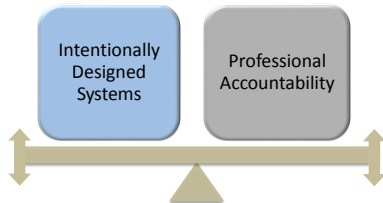
## Gerald B. Hickson, MD

But what about burnout?

How do we address?

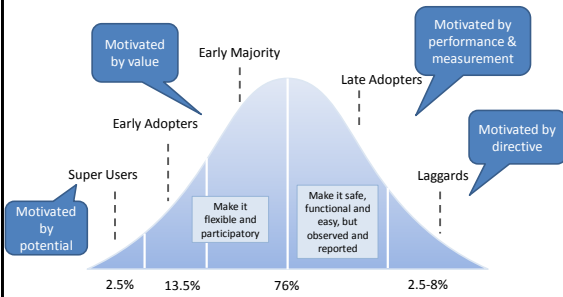
### Pursuing the Right Balance

A compact between administration and the professional group



Hickson et al., Joint Commission Resources, 2012.

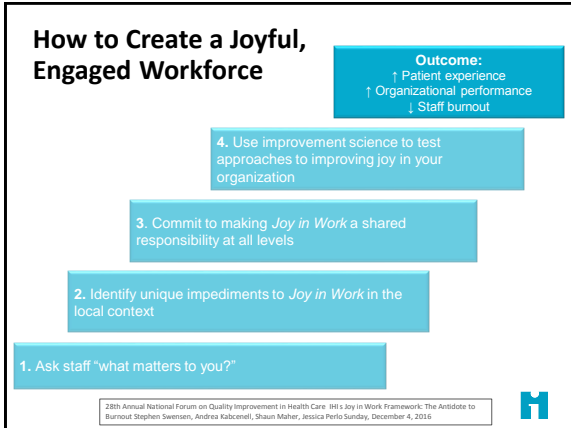
### The Human Condition



Adapted from Rogers, Everett M. Diffusions of Innovation. New York, Free Press of Glencoe, 1962.

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD




---

---

---

---

---

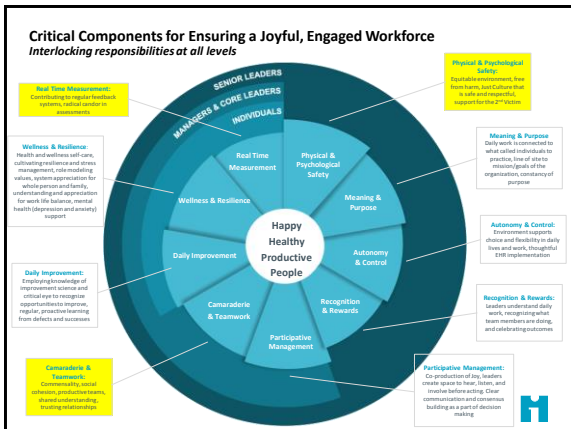
---

---

---

---

---




---

---

---

---

---

---

---

---

---

---




---

---

---

---

---

---

---

---

---

---

# In Pursuit of Professionalism, Respect, and Safety

## Gerald B. Hickson, MD

Let Us Hear Your Comments and Questions

**Now or Later**

[www.mc.vanderbilt.edu/cppa](http://www.mc.vanderbilt.edu/cppa)



Vanderbilt Center for Patient  
and Professional Advocacy

70

---

---

---

---

---

---

---